

Textile Computing™ Across All Facets of Life





ROBERT WICKENS





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Indianapolis



Race Car Driver



Guelph, ON

A professional racing driver, Wickens suffered a spinal cord injury in 2018 after a violent crash at Pocono Raceway. Initially told he would never walk again, Wickens has worked full time to recover mobility ever since.

13 months after his accident, Wickens was able to dance with his bride at their wedding.

Pains (of rehab process)

Gains

Recovery very is slow and physically painful. Very weak below point of injury. One of the most difficult things to deal with is muscle atrophy.

Slowly getting mobility back. After two years he is now able to walk a few steps on his own without a mobility device.

Wants & Needs

Complete recovery as fast as possible, to live a normal life and, ideally, race again.

Intensive and regular care from physicians, surgeons, and physiotherapists. Hours of rehab every day.

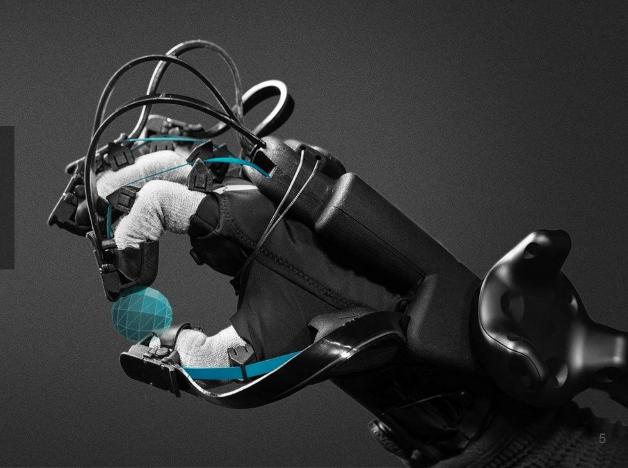




VALUE PROPOSITION

Our fully immersive learning tools **help** people (e.g. athletes, patients, students, workers) develop physical skills **by** learning through play in a designed environment."

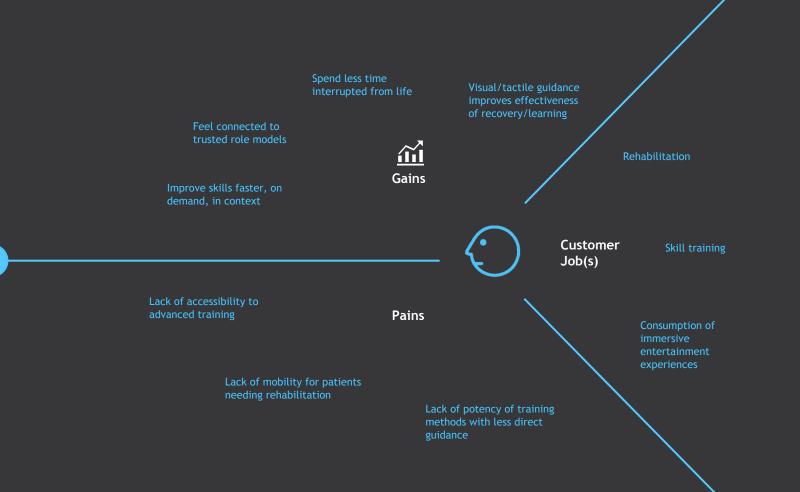
"Augmented-Physical Learning"





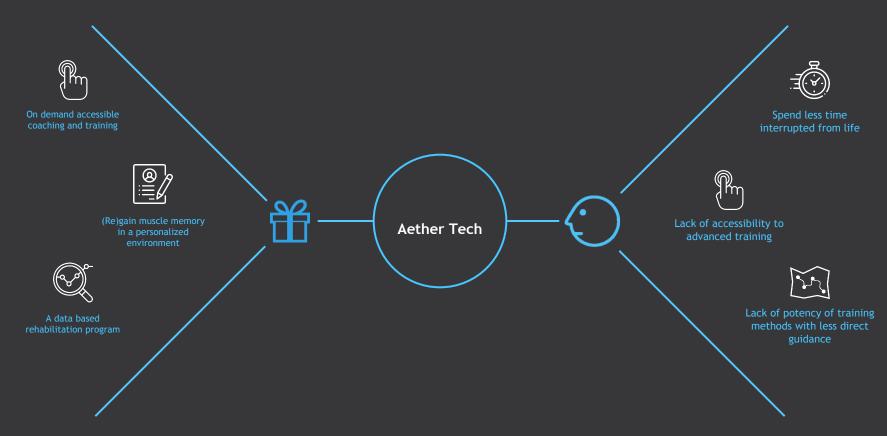






CUSTOMER PROFILE

Balance



BUSINESS MODEL CANVAS

Cost Structure



- VR Developer partnership by Costs: Lab Access, Material Manufacturing.

Key Partner



- Myant Textile

- Us. Consultancy

Key Activities



Key Resources (

strategy for increased



Stakeholder Needs



- Effective rehabilitation

Products and Services

Value

Customer Relations



- Sales/Marketing Team
- Social Media

- Physio/AT Clinics

Customer Segments

- Pro Sports Teams

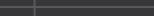


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- Individual Lessons.





Needs and

wants

Channels -





